



# Focus on the Caribbean Basin

## Panel Discussion

- **Mr. Roberto Anguizola**, Attorney, Schwartz Cooper, Chicago (native of Panama)
- **Mr. Luis A. Larrea**, Executive in Residence, expert on Multicultural Marketing, DePaul University, Chicago
- **Ms. Priscilla Hudson Carey**, Sales Associate, Coldwell Banker Lightbourn Realty, Nassau, Bahamas
- **Ms. Ruth Ramos**, Sales Associate, JMAC Real Estate, Inc., Wood Dale

## ALL WELCOME

Members can register at [www.RWSSC.com](http://www.RWSSC.com) by logging on and scrolling down to Upcoming Events. Non-members can register by going to [www.RWSSC.com](http://www.RWSSC.com), clicking on Non-Member Education/Events and scrolling down to Upcoming Events.

**Date:** Wednesday, May 2, 2007

**Time:** 9 a.m.--Attendee Registration/  
Networking/Visit Exhibitor Tables  
9:30 a.m.--Panel Presentation  
11:30 a.m.--Caribbean-Themed  
Buffet Luncheon

**Location:** The Carlisle  
435 E. Butterfield  
Lombard

**Cost:** \$25 on or before April 26  
\$30 after April 26

**Questions:** Please call Margery Shinnars at (630) 324-8421.

**Register Now and Save**

# REALTOR® Association of West/South Suburban Chicagoland International Council Forum

## Focus on the Caribbean Basin

### You Will Learn About:

- **Real Estate Transactions in the Caribbean Basin area from a legal perspective**
- **Economic Trends in Latin American countries bordering the Caribbean**
- **Caribbean island economies, real estate opportunities, growth spots and trends**
- **Cultural perspective of working with Hispanic and Caribbean clients**
- **Q & A**

**Meet and Network with other REALTORS® who are developing a business in International Real Estate!**

### Caribbean Basin Facts: Did You Know?

- The Caribbean Basin is defined to include the area stretching from Florida westward along the Gulf Coast waters of the United States of America, along the backbone of Central America and across the shoulder of northern South America.
- Nearly 50 countries are included in the Caribbean Basin, including the Bahamas, Columbia, Costa Rica, Panama, Mexico, and Venezuela.
- MSN Money says, "Panama is a paradise for retirees" and that "cheap real estate, a low cost of living, fabulous scenery and relaxed pace should put this gem at the top of the list for Americans on fixed income."
- The National Association of REALTORS® has announced the formation of a joint venture for exchange of business standards with the Mexican real estate association, Association Mexicana de Profesionales Inmobiliarios. The relationship is expected to provide greater uniformity of standards of practice in real estate between the two countries.



REALTOR® Association of West/South Suburban Chicagoland