

Work Letters and Tenant Improvements

When: Wednesday, May 2, 2007

Time: Noon to 1:30 p.m.

Where: One North Franklin (3rd Floor)

Meeting space courtesy of Equity Office Properties

Speakers: **Robert Davidson**, head of Schwartz Cooper's Real Estate Development, Acquisitions and Dispositions group and **Bob Linton**, head of Schwartz Cooper's Real Estate Department.

Program: The interior space shown to a prospective office tenant almost always requires substantial modification to be put to good use. This seminar will address the divergent interests and strategies of the owner and tenant in negotiating improvements, such as:

- Who is responsible for designing the improvements and conforming them to code?
- Who pays for the improvements?
- Who is responsible for hiring contractors, performing the work and completing on a timely basis?

About the Speakers: Robert Davidson represents real estate developers, financial institutions, and users of office, industrial and retail real estate projects. Bob Linton represents property owners around the country in sales, acquisitions and commercial leasing and property management issues.

Please join us for this **complimentary members-only** event. **RSVP today by emailing Diana Zamora at info@bomachi.com or by logging in to www.boma-chicago.org. Lunch will be provided courtesy of Schwartz Cooper.**

